

Agent

For over 20 years, Federated National, a Property & Casualty insurance carrier and claims adjusting company has served communities and families by providing quality insurance and claims services, specializing in Homeowners Insurance, High Value Homes, Flood, Condo, General Liability Insurance and more.

Our team of experienced insurance professionals is dedicated to providing exceptional products and services. Our exceptional service model has earned us an "A+" rating with the Better Business Bureau and our strong leadership continues to be the key to our continued success.

If you aspire to be the face of a dynamic organization like Federated National and be a part of an exceptional team of professionals who believe in the highest level of Customer Service, with respect, compassion and genuine concern for our clients at the forefront of all we do. We welcome you to be a part of our team in achieving these goals.

If you desire to be a part of Federated National, please take a moment to review the position responsibilities and requirements below for the position of **Agent** and submit your resume to HR-Recruit@FedNat.com.

Knowledge:

- Knowledge of personal property insurance;
- Develop marketing strategies to compete with other individuals or companies selling the same product line;
- Communicate with new and existing policy holders;
- Interview prospective clients to obtain data about their financial resources and needs, the physical condition of the property to be insured, and to discuss any existing coverage;
- Maintain client relationships by networking to find new customers and generate lists of prospective clients;
- Explain features, advantages and disadvantages of various policies to promote sale of insurance plans;
- Ensure that policy requirements are fulfilled, including completion of appropriate forms;
- Confer with clients to obtain and provide information when claims are made on a policy.

Skills:

- Exceptional Interpersonal and Customer Service communication skills; written and oral;
- Initiative and ability to think logically and critically;
- Ability to work independently and with minimal supervision;
- Strong time-management skills and organization skills;
- Strong computer skills with a penchant to adapt easily to learning new software and procedures.

Education & Experience:

- 2-20 Insurance license;
- 3-5 years Insurance industry experience required;
- Some college preferred.

Federated National is an Equal Employment Opportunity Employer, DFW, offering a comprehensive benefit program including, Medical, Dental, Life Insurance, 401K, Tuition Reimbursement, with a great management team and working environment.