FEDNAT HOLDING COMPANY REPORTS FIRST QUARTER OF 2019 RESULTS

Sunrise, Florida, May 7, 2019 - FedNat Holding Company (the "Company") (Nasdaq: FNHC) today reported results for the three months ended March 31, 2019.

Q1 2019 highlights (as measured against the same three-month period last year, except where noted):

- Net loss of \$3.9 million or \$0.30 per diluted share.
- Adjusted operating loss of \$2.4 million or \$0.19 per diluted share.
- \$18.7 million of claims, net of recoveries, from a single hailstorm.
- Gross written premiums of \$132.2 million.
- 8.1% increase in net premiums earned to \$88.8 million, including 13.4% increase in Homeowners.
- Quarter-end Florida homeowners in-force policies of approximately 244,000.
- 56.1% increase in non-Florida homeowners in-force policies to approximately 52,000.
- Book value per share increased 0.8% to \$16.98 as compared to \$16.84 as of December 31, 2018, despite \$1.09 per share loss on a single hail storm.

"FedNat continued to make excellent progress on its strategies to drive profitable growth in the first quarter. While that progress was masked by the impact of a large hail storm that impacted Brevard County in Florida, I'm nonetheless very pleased with the continued fundamental improvement in our core homeowners business performance," said Michael H. Braun, the Company's Chief Executive Officer. "Highlights in the quarter included more than five percentage points of improvement in our net expense ratio, strong growth in our non-Florida homeowners book, and of course, the February announcement of our pending acquisition of the Maison businesses, which will further strengthen and diversify our Company when we complete the transaction, which is anticipated to be during the second quarter. We are also greatly encouraged by Florida's recent passage of legislation to regulate Assignment of Benefit rules, a move that is a huge win for all policyholders within the state of Florida, regardless of who they insure their homes with, and will significantly enhance our industry's ability to serve Florida homeowners affordably and more effectively. Collectively these developments, along with our ongoing focus on performance improvement, position FedNat for attractive opportunity to drive profitable growth for our shareholders in the quarters to come."

Consolidated

- Net loss of \$3.9 million or \$0.30 per diluted share during the first quarter of 2019, as compared to net income of \$7.5 million or \$0.58 per diluted share during the first quarter of 2018.
- Adjusted operating loss of \$2.4 million or \$0.19 per diluted share during the first quarter of 2019, as compared to adjusted operating income of \$8.5 million or \$0.65 per diluted share during the first quarter of 2018.
- Comparing to December 31, 2018, book value per share increased \$0.14 to \$16.98 at March 31, 2019. The increase was predominantly driven by unrealized gains on our fixed-income portfolio of \$0.54 per share, partially offset by net loss of \$0.30 per share, as noted above, and a dividend of \$0.08 per share.

Revenues

- Total revenue increased \$8.1 million or 8.7%, to \$101.2 million for the three months ended March 31, 2019, compared with \$93.1 million for the three months ended March 31, 2018. The increase was primarily driven by higher Homeowners net premiums earned as a result of decreased reinsurance spend and higher recognized gains on our investments, partially offset by planned reductions in net premiums earned from Automobile and commercial general liability for the three months ended March 31, 2019, as compared to the same period in 2018.
- Due to rigorous focus on profitability and managing our underwriting exposure, gross premiums written decreased \$2.2 million, or 1.6%, to \$132.2 million in the quarter, compared with \$134.4 million for the same three-month period last year. The decrease in premiums written is the result of declining premiums in the non-core businesses we are exiting, Automobile and commercial general liability, as well as a decline in homeowners Florida, partially offset by homeowners non-Florida business, which continues to show exceptional growth year over year, especially in the state of Texas. Overall, Homeowners gross premiums written grew 5.3%.
- Gross premiums earned decreased \$8.0 million, or 5.5%, to \$138.4 million for the three months ended March 31, 2019, as compared to \$146.4 million for the three months ended March 31, 2018. The results are a reflection of our decision to exit the Automobile and commercial general liability lines and were partially offset by a 1.0% increase in earned premiums in Homeowners.

- Ceded premiums decreased \$14.7 million, or 22.9%, to \$49.6 million in the quarter, compared to \$64.3 million the same three-month period last year. The decrease was primarily driven by lower excess of loss reinsurance spend in Homeowners and lower ceded premiums in Automobile as a result of decreases in premiums earned during the period.
- Other income decreased \$1.5 million, or 27.1%, to \$4.0 million in the quarter, compared with \$5.5 million in the same three-month period last year, due to lower commission and brokerage revenue. Commission income decreased as a result of lower Automobile fee income driven by the reduction in premiums earned and, to a lesser extent, lower fee income from other areas of the business. The brokerage revenue decrease is the result of lower excess of loss reinsurance spend from the reinsurance program that became effective July 1, 2018.

Expenses

- Losses and loss adjustment expenses ("LAE") increased \$20.7 million, or 45.1%, to \$66.8 million for the three months ended March 31, 2019, compared with \$46.1 million for the same three-month period last year. The net loss ratio increased 19.2 percentage points, to 75.3% in the current quarter, as compared to 56.1% in the first quarter of 2018. The higher ratio was the result of \$19.0 million of weather-related net losses in the quarter, which included \$18.7 million of net losses from the March 2019 hail storm.
- The net expense ratio decreased 5.3 percentage points to 38.9% in the first quarter of 2019, as compared to 44.2% in the first quarter of 2018. The decrease in the ratio is primarily related to the lower reinsurance spend during the quarter driving higher net premiums earned. Commissions and other underwriting expenses decreased \$2.0 million, or 6.6%, to \$28.2 million for the three months ended March 31, 2019, compared with \$30.2 million for the three months ended March 31, 2018. The decrease is made up of lower policy fee expense due to lower gross premiums earned in Automobile and lower salaries and wages from the impact of our headcount reduction initiatives.
- Interest expense increased \$4.0 million to \$5.1 million for the three months ended March 31, 2019, compared with \$1.1 million in the prior year period. The increase in interest expense is the result of \$3.6 million prepayment fees, including the write-off of remaining debt issuance costs, related to our previously announced repayment of \$45 million of Senior Notes issued in December 2017 during the quarter.

Line of Business Results

- Homeowners net loss for the current quarter was \$1.4 million, which included \$18.7 million of pre-tax net losses related to
 a single hail storm, as mentioned above. Excluding this storm, Homeowners net income would have been \$12.5 million with
 a combined ratio of 87.5%. Additionally, net premiums earned increased \$10.4 million or 13.4% in the first quarter of 2019
 as compared to the first quarter of 2018.
- Automobile's net loss for the first quarter of 2019 was \$0.7 million, which includes \$0.6 million of pre-tax adverse development, as compared to breakeven results in the first quarter of 2018.
- Other's net loss was \$1.8 million in the first quarter of 2019, as compared to net income of \$0.6 million in the first quarter of 2018. Other's adjusted operating income (loss) was \$(0.3) million and \$1.4 million for these same period, with the decline primarily due to adverse prior year development in our commercial general liability book of business and higher interest expense, partially offset by \$0.8 million higher pre-tax net investment income this quarter as compared to prior year quarter.

Non-GAAP Performance Measures

Non United States generally accepted accounting principles ("GAAP") measures do not replace the most directly comparable GAAP measures and we have included a detailed reconciliation thereof on page 11.

We exclude the after-tax (using our statutory income tax rate) effects of the following items from GAAP net income (loss) to arrive at adjusted operating income (loss):

- Net realized and unrealized gains (losses), including, but not limited to, gains (losses) associated with investments and early extinguishment of debt;
- Acquisition, integration and other costs and the amortization of specifically identifiable intangibles (other than value of business acquired);
- Impairment of intangibles;
- Income (loss) from initial adoption of new regulations and accounting guidance; and
- Income (loss) from discontinued operations.

We also exclude the pre-tax effect of the first bullet above from GAAP revenues to arrive at adjusted operating revenues.

Management believes these non-GAAP performance measures allow for a better understanding of the underlying trend in our business, as the excluded items are not necessarily indicative of our operating fundamentals or performance.

Similarly, we exclude accumulated other comprehensive income (loss) ("AOCI") from book value per share to arrive at book value per share, excluding AOCI.

Conference Call Information

The Company will hold an investor conference call at 9:00 AM (ET) Wednesday, May 8, 2019. The Company's CEO, Michael Braun and its CFO, Ronald Jordan will discuss the financial results and review the outlook for the Company. Messrs. Braun and Jordan invite interested parties to participate in the conference call.

Listeners interested in participating in the Q&A session may access the conference call as follows:

Toll-Free Dial-in: (877) 303-6913

Conference ID: 9374219

A live webcast of the call will be available online via the "Conference Calls" section of the Company's website at FedNat.com or interested parties can click on the following link:

http://www.fednat.com/investors/conference-calls/

Please call at least five minutes in advance to ensure that you are connected prior to the presentation. A webcast replay of the conference call will be available shortly after the live webcast is completed and may be accessed via the Company's website.

About the Company

The Company is an insurance holding company that controls substantially all aspects of the insurance underwriting, distribution and claims processes through our subsidiaries and contractual relationships with independent agents and general agents. The Company, through our wholly owned subsidiaries, are authorized to underwrite, and/or place homeowners multi-peril, federal flood and other lines of insurance in Florida and other states. We market, distribute and service our own and third-party insurers' products and other services through a network of independent and general agents.

The Company's supplemental line of business information is designed to afford users greater transparency into our results. The "Homeowners" line of business consists of our homeowners and fire property and casualty insurance business, which currently operates in Florida, Alabama, Texas, Louisiana and South Carolina. The "Automobile" line of business consists of our nonstandard personal automobile insurance business which currently operates in Georgia, Texas, Alabama, and Florida. The "Other" line of business primarily consists of our commercial general liability and federal flood businesses, along with corporate and investment operations.

Forward-Looking Statements

Certain statements made by FedNat Holding Company or on its behalf may contain "forward-looking statements" within the Private Securities Litigation Reform Act of 1995.

Statements that are not historical fact are forward-looking statements that are subject to certain risks and uncertainties that could cause actual events and results to differ materially from those discussed herein. Without limiting the generality of the foregoing, words such as "anticipate," "believe," "budget," "contemplate," "continue," "could," "envision," "estimate," "guidance," "indicate," "intend," "may," "might," "plan," "possibly," "potential," "predict," "probably," "pro-forma," "project," "seek," "should," "target," or "will" or the negative or other variations thereof, and similar words or phrases or comparable terminology, are intended to identify forward-looking statements.

Forward-looking statements might also include, but are not limited to, one or more of the following:

- Projections of revenues, income, earnings per share, dividends, capital structure or other financial items or measures;
- Descriptions of plans or objectives of management for future operations, insurance products or services;
- Forecasts of future insurable events, economic performance, liquidity, need for funding and income; and
- Descriptions of assumptions or estimates underlying or relating to any of the foregoing.

The risks and uncertainties include, without limitation, risks and uncertainties related to estimates, assumptions and projections generally; the nature of the Company's business and its ability to integrate the operations to be acquired; the adequacy of its reserves for losses and loss adjustment expense; claims experience; weather conditions (including the severity and frequency of storms, hurricanes, tornadoes and hail) and other catastrophic losses; reinsurance costs and the ability of reinsurers to indemnify the Company; raising additional capital and our compliance with minimum capital and surplus requirements; potential assessments that support property and casualty insurance pools and associations; the effectiveness of internal financial controls; the effectiveness of our underwriting, pricing and related loss limitation methods; changes in loss trends, including as a result of insureds' assignment of benefits; court decisions and trends in litigation; our potential failure to pay claims accurately; ability to obtain regulatory approval applications for requested rate increases, or to underwrite in additional jurisdictions, and the timing thereof; the impact that the results of our subsidiaries' operations may have on our results of operations; inflation and other changes in economic conditions (including changes in interest rates and financial markets); pricing competition and other initiatives by competitors; legislative and regulatory developments; the outcome of litigation pending against the Company, and any settlement thereof; dependence on investment income and the composition of the Company's investment portfolio; insurance agents; ratings by industry services; the reliability and security of our information technology systems; reliance on key personnel; acts of war and terrorist activities; and other matters described from time to time by the Company in releases and publications, and in periodic reports and other documents filed with the United States Securities and Exchange Commission.

In addition, investors should be aware that generally accepted accounting principles prescribe when a company may reserve for particular risks, including claims and litigation exposures. Accordingly, results for a given reporting period could be significantly affected if and when a reserve is established for a contingency. Reported results may therefore appear to be volatile in certain accounting periods.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. The Company does not undertake any obligation to update publicly or revise any forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.

Contacts

Michael H. Braun, CEO (954) 308-1322, Ronald Jordan, CFO (954) 308-1363, or Erick A. Fernandez (954) 308-1341

Selected Financial Highlights

(Dollars in thousands, except per share data) (Unaudited)

As of or For the Three Months Ended

	<u> </u>	Three Months Ended				
		2019		2018	% Change	
Net Income (Loss) Attributable to Common Shareholders						
Net income (loss):						
Homeowners	\$	(1,423)	\$	6,941	(120.5)%	
Automobile		(679)		(41)	1,556.1 %	
Other		(1,763)		563	(413.1)%	
Consolidated	\$	(3,865)	\$	7,463	(151.8)%	
Adjusted operating income (loss):						
Homeowners	\$	(1,387)	\$	7,117	(119.5)%	
Automobile		(679)		(20)	3,295.0 %	
Other		(328)		1,367	(124.0)%	
Consolidated	\$	(2,394)	\$	8,464	(128.3)%	
Per Common Share						
Net income (loss) - diluted	\$	(0.30)	\$	0.58	(152.4)%	
Adjusted operating income (loss) - diluted		(0.19)		0.65	(128.6)%	
Dividends declared		0.08		0.08	— %	
Book value		16.98		16.36	3.8 %	
Book value, excluding AOCI		16.73		16.66	0.4 %	
Return to Shareholders						
Repurchases of common stock	\$	_	\$	5,000	(100.0)%	
Dividends declared		1,041		1,043	(0.2)%	
	\$	1,041	\$	6,043	(82.8)%	
D						
Revenue Total revenues	ø	101,197	•	02.077	8.7 %	
	\$		\$	93,077		
Adjusted operating revenues		98,896		94,129	5.1 %	
Gross premiums written		132,233		134,395	(1.6)%	
Gross premiums earned Net premiums earned		138,367 88,784		146,442 82,109	(5.5)% 8.1 %	
		,				
Ratios to Net Premiums Earned						
Net loss ratio		75.3%		56.1%		
Net expense ratio		38.9%		44.2%		
Combined ratio		114.2%		100.3%		
In-Force Homeowners Policies						
Florida		244,228		265,184	(7.9)%	
Non-Florida		52,297		33,492	56.1 %	
		296,525		298,676	(0.7)%	

Consolidated Statement of Operations (In thousands, except per share data) (Unaudited)

Three Months Ended March 31.

	March 3				
	 2019		2018		
Revenues:					
Net premiums earned	\$ 88,784	\$	82,10		
Net investment income	3,710		2,94		
Net realized and unrealized investment gains (losses)	2,301		(1,05		
Direct written policy fees	2,391		3,57		
Other income	4,011		5,50		
Total revenues	101,197		93,07		
Costs and expenses:					
Losses and loss adjustment expenses	66,839		46,07		
Commissions and other underwriting expenses	28,234		30,22		
General and administrative expenses	6,311		6,08		
Interest expense	5,051		1,08		
Total costs and expenses	106,435		83,46		
Income (loss) before income taxes	(5,238)		9,61		
Income tax expense (benefit)	(1,373)		2,37		
Net income (loss)	 (3,865)		7,24		
Net income (loss) attributable to non-controlling interest	 	_	(21		
Net income (loss) attributable to FedNat Holding Company shareholders	\$ (3,865)	\$	7,46		
Net Income (Loss) Per Common Share					
Basic	\$ (0.30)	\$	0.5		
Diluted	\$ (0.30)	\$	0.5		
Weighted Average Number of Shares of Common Stock Outstanding					
Basic	12,795		12,85		
Diluted	12,795		12,94		
Dividends Declared Per Common Share	\$ 0.08	\$	0.0		

Selected Operating Metrics (Unaudited)

	Three Mon Marci	
	2019	2018
	(In thou	ısands)
Gross premiums written:		
Homeowners Florida	\$ 103,963	
Homeowners non-Florida	25,320	14,444
Automobile	(1)	6,347
Commercial general liability	(53)	2,514
Federal flood Total gross premiums written	3,004 \$ 132,233	\$ 134,395
	Three Mon	
	Marc	
	2019	2018
Gross premiums earned:	(In thou	ısands)
Homeowners Florida	\$ 112,672	\$ 118,824
Homeowners non-Florida	21,170	13,639
Automobile	22	8,32
Commercial general liability	1,036	2,629
Federal flood	3,467	3,022
Total gross premiums earned	\$ 138,367	\$ 146,442
	Three Mon	ths Ended
	Marc	h 31,
	2019	2018
	(In thou	ısands)
Net premiums earned:		
Homeowners	\$ 87,811	\$ 77,405

5

968

88,784

\$

2,211 2,493

82,109

Automobile

Commercial general liability

Total net premiums earned

Selected Operating Metrics (continued) (Unaudited)

Three Months Ended

	Mar	ch 31,
	2019	2018
	(In the	ousands)
Commissions and other underwriting expenses:		
Homeowners Florida	\$ 13,222	\$ 14,363
All others	5,267	4,800
Ceding commissions	(2,784)	(3,715)
Total commissions	15,705	15,448
Automobile	3	1,467
Homeowners non-Florida	676	186
Total fees	679	1,653
Salaries and wages	3,322	3,766
Other underwriting expenses	8,528	9,354
Total commissions and other underwriting expenses	\$ 28,234	\$ 30,221

Three Months Ended

	March	31,
	2019	2018
Net loss ratio	75.3%	56.1%
Net expense ratio	38.9%	44.2%
Combined ratio	114.2%	100.3%
Gross loss ratio	211.4%	123.5%
Gross expense ratio	27.0%	27.3%

Consolidated Balance Sheet (Unaudited)

		March 31, 2019	December 31, 2018 housands)			
ASSETS	_	(In tho				
Investments:						
Debt securities, available-for-sale, at fair value	\$	443,458	\$	428,641		
Debt securities, held-to-maturity, at amortized cost		4,552		5,126		
Equity securities, at fair value		20,824		17,758		
Total investments	_	468,834		451,525		
Cash and cash equivalents		100,589		64,423		
Prepaid reinsurance premiums		69,858		108,577		
Premiums receivable, net of allowance		22,684		29,791		
Reinsurance recoverable, net		301,922		211,424		
Deferred acquisition costs, net		40,232		39,436		
Income taxes, net		4,027		5,220		
Other assets		27,441		14,975		
Total assets	\$	1,035,587	\$	925,371		
Loss and loss adjustment expense reserves Unearned premiums Reinsurance payable Long-term debt, net of deferred financing costs Deferred revenue Other liabilities Total liabilities	\$	374,124 275,860 31,399 98,401 4,567 33,320 817,671	\$	296,230 281,992 63,599 44,404 4,585 19,302 710,112		
Shareholders' Equity	_	017,071	_	/10,112		
Preferred stock, \$0.01 par value: 1,000,000 shares authorized		<u></u>		_		
Common stock, \$0.01 par value: 25,000,000 shares authorized; 12,836,401 and 12,784,444 shares issued and outstanding, respectively		128		128		
Additional paid-in capital		141,803		141,128		
Accumulated other comprehensive income (loss)		3,138		(3,750		
Retained earnings		72,847		77,753		
Total shareholders' equity attributable to FedNat Holding Company shareholders		217,916		215,259		
Non-controlling interest		_		_		
Total shareholders' equity		217,916		215,259		
Total liabilities and shareholders' equity	\$	1,035,587	\$	925,371		

FEDNAT HOLDING COMPANY AND SUBSIDIARIES SUPPLEMENTAL INFORMATION

Statements of Operations and Operating Metrics by Line of Business (Unaudited)

Three Months Ended March 31,

	2019								2018									
	Ho	Homeowners		nobile	Other	C	onsolidated	Homeowners		Automobile			Other	Con	solidated			
							(Dollars in	thousand	s)									
Revenues:																		
Gross premiums written	\$	129,283	\$	(1) \$	2,951	\$	132,233	\$	122,815	\$	6,347	\$	5,233	\$	134,395			
Gross premiums earned		133,842		22	4,503		138,367		132,463		8,328		5,651		146,442			
Ceded premiums		(46,031)		(17)	(3,535)		(49,583)		(55,058)		(6,117)		(3,158)		(64,333)			
Net premiums earned		87,811		5	968		88,784		77,405		2,211		2,493		82,109			
Net investment income		_		_	3,710		3,710		_		_		2,943		2,943			
Net realized and unrealized investment gains (losses)		_		_	2,301		2,301		_		_		(1,052)		(1,052)			
Direct written policy fees		2,298		3	90		2,391		1,923		1,467		186		3,576			
Other income		3,542		12	457		4,011		3,977		488		1,036		5,501			
Total revenues		93,651		20	7,526		101,197		83,305		4,166		5,606		93,077			
Costs and expenses:																		
Losses and loss adjustment expenses		63,330		844	2,665		66,839		41,955		2,236		1,880		46,071			
Commissions and other underwriting expenses		27,367		35	832		28,234		27,356		1,860		1,005		30,221			
General and administrative expenses		4,860		50	1,401		6,311		4,889		125		1,071		6,085			
Interest expense		_		_	5,051		5,051		100		_		984		1,084			
Total costs and expenses		95,557		929	9,949		106,435		74,300		4,221		4,940		83,461			
Income (loss) before income taxes		(1,906)		(909)	(2,423)		(5,238)		9,005		(55)		666		9,616			
Income tax expense (benefit)		(483)		(230)	(660)		(1,373)		2,282		(14)		103		2,371			
Net income (loss)		(1,423)		(679)	(1,763)	_	(3,865)		6,723		(41)	_	563		7,245			
Net income (loss) attributable to non-controlling interest		_					_		(218)		_		_		(218)			
Net income (loss) attributable to FNHC shareholders	\$	(1,423)	\$	(679) \$	(1,763)	\$	(3,865)	\$	6,941	\$	(41)	\$	563	\$	7,463			
Ratios to net premiums earned:																		
Net loss ratio		72.1%		NCM	275.3%		75.3%		54.2%		101.1%		75.4%		56.1%			
Net expense ratio		36.7%		110111	275.570		38.9%		41.7%		101.170		75.470		44.2%			
Combined ratio		108.8%					114.2%		95.9%						100.3%			

GAAP to Non-GAAP Reconciliations

(Dollars in thousands) (Unaudited)

As of or For the Three Months Ended March 31,

	13 of of 1 of the Time Months Effect Materials																			
		2019								2018										
		Homeowners		Automobile		Other		Consolidated		Homeowners		ıtomobile	Other		Co	nsolidated				
Revenue																				
Total revenues	\$	93,651	\$	20	\$	7,526	\$	101,197	\$	83,305	\$	4,166	\$	5,606	\$	93,077				
Less:																				
Net realized and unrealized investment gains (losses)		_		_		2,301		2,301		_		_		(1,052)		(1,052)				
Adjusted operating revenues	\$	93,651	\$	20	\$	5,225	\$	98,896	\$	83,305	\$	4,166	\$	6,658	\$	94,129				
Net Income (Loss)																				
Net income (loss)	\$	(1,423)	\$	(679)	\$	(1,763)	\$	(3,865)	\$	6,941	\$	(41)	\$	563	\$	7,463				
Less:																				
Net realized and unrealized investment gains (losses)		_		_		1,718		1,718		_		_		(785)		(785)				
Acquisition and other costs		(36)		_		(484)		(520)		(176)		(21)		(19)		(216)				
Gain (loss) on early extinguishment of debt		_		_		(2,669)		(2,669)		_				_						
Adjusted operating income (loss)	\$	(1,387)	\$	(679)	\$	(328)	\$	(2,394)	\$	7,117	\$	(20)	\$	1,367	\$	8,464				
Income tax rate assumed for reconciling items above		25.35%		25.35%		25.35%		25.35%		25.35%		25.35%		25.35%		25.35%				
Per Common Share																				
Book value							\$	16.98							\$	16.36				
Less:																				
AOCI								0.24								(0.30)				
Book value, excluding AOCI							\$	16.73							\$	16.66				