UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: August 29, 2019 (Date of earliest event reported)

FEDNAT HOLDING COMPANY

(Exact name of registrant as specified in its charter)

Florida

000-25001

65-0248866

(State or other jurisdiction of incorporation)

(Commission File Number)

(I.R.S. Employer Identification No.)

14050 N.W. 14th Street, Suite 180 Sunrise, FL

(Address of principal executive offices)

33323 (Zip Code)

Registrant's telephone number, including area code: (800) 293-2532

NOT APPLICABLE

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock	FNHC	Nasdaq Global Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

Item 7.01. <u>Regulation FD Disclosure.</u>

On August 28, 2019, FedNat Holding Company (the "Company") has made available on its website (www.fednat.com) the Investor Presentation attached as Exhibit 99.1 (the "Investor Presentation") and incorporated herein by reference. The Company expects to use the Investor Presentation, in whole or in part, in connection with presentations to investors, analysts and others. The Company disclaims any obligation to correct or update these materials in the future.

The information in this current report on Form 8-K and Exhibit 99.1 is hereby intended to be furnished pursuant to Item 7.01, "Regulation FD Disclosure." As provided in General Instruction B.2 of SEC Form 8-K, such information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, and it shall not be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended (the "Securities Act"), or under the Exchange Act, whether made before or after the date hereof, except as expressly set forth by specific reference in such filing to this current report on Form 8-K.

The investor presentation attached hereto as Exhibit 99.1 contains statements that may be deemed forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act. These statements are therefore entitled to the protection of the safe harbor provisions of these laws. These statements may be identified by the use of forward-looking terminology such as "anticipate," "believe," "budget," "contemplate," "could," "envision," "estimate," "expect," "forecast," "guidance," "indicate," "intend," "may," "might," "outlook," "plan," "possibly," "potential," "predict," "probably," "pro-forma," "project," "seek," "should," "target," "will," "would," "will be," "will continue" or the negative thereof or other variations thereon or comparable terminology. The Company has based these forward-looking statements on its current expectations, assumptions, estimates and projections. While the Company believes these expectations, assumptions, estimates and projections are reasonable, such forward-looking statements are only predictions and involve a number of risks and uncertainties, many of which are beyond the Company's control. These and other important factors may cause our actual results, performance or achievements to differ materially from any future results, performance or achievements expressed or implied by these forward-looking statements. Management cautions that any such forward-looking statements are not guarantees of future performance, and readers cannot assume that such statements will be realized or that the forward-looking events and circumstances will occur. Factors that might cause such a difference include, without limitation, the risks and uncertainties discussed under "Risk Factors" in the Company's Annual Report on Form 10-K, and discussed from time to time in the Company's reports filed with the Securities and Exchange Commission.

Item 9.01. Financial Statements and Exhibits.

(d)	Exhibits
<u>Exhibit No.</u>	Description
99.1	FedNat Holding Company Investor Presentation Second Quarter 2019

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

FEDNAT HOLDING COMPANY

Date: August 29, 2019

By: /s/ Ronald A. Jordan

Name: Ronald A. Jordan Title: Chief Financial Officer (Principal Financial Officer)



FedNat Holding Company (NASDAQ: FNHC)

Investor Update August 2019

SAFE HARBOR STATEMENT

Safe harbor statement under the Private Securities Litigation Reform Act of 1995:

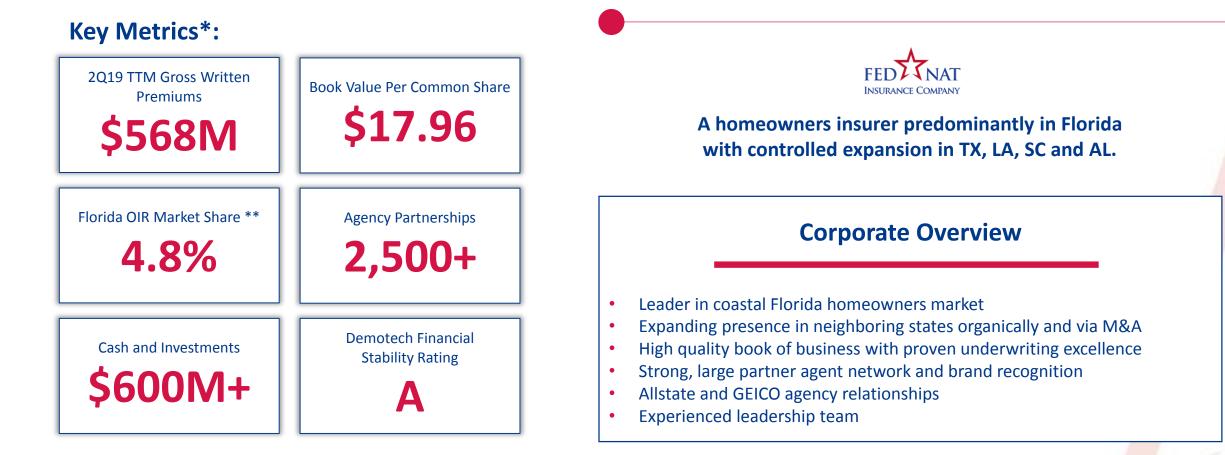
Statements that are not historical fact are forward-looking statements that are subject to certain risks and uncertainties that could cause actual events and results to differ materially from those discussed herein.

The risks and uncertainties include, without limitation, risks and uncertainties related to estimates, assumptions and projections generally; the nature of the Company's business and its ability to integrate operations proposed to be acquired; the adequacy of its reserves for losses and loss adjustment expense; claims experience; weather conditions (including the severity and frequency of storms, hurricanes, tornadoes and hail) and other catastrophic losses; reinsurance costs and the ability of reinsurers to indemnify the Company; raising additional capital and our compliance with minimum capital and surplus requirements; potential assessments that support property and casualty insurance pools and associations; the effectiveness of internal financial controls; the effectiveness of our underwriting, pricing and related loss limitation methods; changes in loss trends, including as a result of insureds' assignment of benefits; court decisions and trends in litigation; our potential failure to pay claims accurately; the timing and ability to obtain regulatory approval of applications for transactions and requested rate increases, or to underwrite in additional jurisdictions, and the timing thereof; the impact that the results of our subsidiaries' operations may have on our results of operations; inflation and other changes in economic conditions (including changes in interest rates and financial markets); pricing competition and other initiatives by competitors; legislative and regulatory developments; the outcome of litigation pending against the Company, and any settlement thereof; dependence on investment income and the composition of the Company's investment portfolio; insurance agents; ratings by industry services; the reliability and security of our information technology systems; reliance on key personnel; acts of war and terrorist activities; and other matters described from time to time by the Company in releases and publications, and in periodic reports and other documents filed with the Securities and Ex

In addition, investors should be aware that generally accepted accounting principles prescribe when a company may reserve for particular risks, including claims and litigation exposures. Accordingly, results for a given reporting period could be significantly affected if and when a reserve is established for a contingency. Reported results may therefore appear to be volatile in certain accounting periods.

Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date on which they are made. We do not undertake any obligation to update publicly or revise any forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements are made.

FEDNAT CORPORATE PROFILE





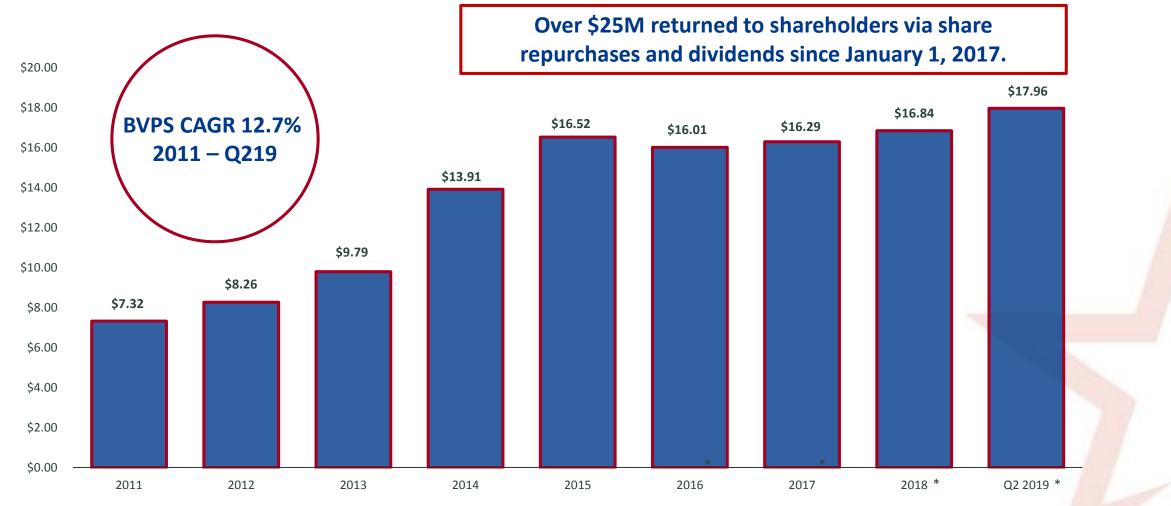
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POSITIONED TO DRIVE EARNINGS GROWTH THROUGH ...

1	INCREASED FOCUS ON CORE BUSINESS	 Focus on Core Homeowners business – Exited unprofitable Auto and CGL Positioned for profitable growth in Florida and neighboring coastal states Increased underwriting appetite within Florida market with rate adequacy after multiple rate increases and AOB reform 			
2	IMPROVED OPERATING PROFILE	 ✓ Earning in rate increases equivalent to \$20M+ annualized Gross Earned Premium ✓ Expense reductions – \$6M annual cost savings from operating efficiencies and exit of non-core lines of business ✓ AOB – Economic benefits from recently-enacted reform will emerge in the coming quarters 			
3	EXPANDED MARKET OPPORTUNITY	 Strong organic premium growth in neighboring coastal markets Maison acquisition expands total addressable market outside Florida Market growth opportunities within Florida via re-launch of Monarch and pending acquisition of Maison 			
20% ROE goal in catastrophe-free periods					

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LONG-TERM TRACK RECORD OF BOOK VALUE GROWTH



* Impacted by full catastrophe reinsurance retention events

Note: Based on GAAP financial information

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COMPELLING VALUATION OPPORTUNITY

	Avg. P/E ¹	A v g . P / B V ²	Median 2018 ROE
FEDINAT	5.3x	0.6x	8.3%
FLORIDA FIVE ("FL5") VIVERSAL WIHCOM	9.1x	1.3 x	11.1%
SELECT SMALL/MICRO-CAP PEERS ² MALLMARK HALLMARK FINANCIAL KINGSTONE CREENLIGHT RE CREENLIGHT RE CREENLIGHT RE CREENLIGHT RE CREENLIGHT	9.9 x	0.9 x	(1.6%)

FedNat has laid the foundation for enhanced profitability, but near-term progress has been masked by AOB, non-core business exits, and unusually bad weather

- 1. SOURCE: Factset, average peer group ratios are based on 2020 consensus estimates as of 8.13.19
- 2. Greenlight Re and Protective Insurance did not have available 2020 P/BV estimates

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LEADER IN DYNAMIC FLORIDA HOMEOWNERS MARKET

LEADING POSITION IN FRAGMENTED FLORIDA MARKET

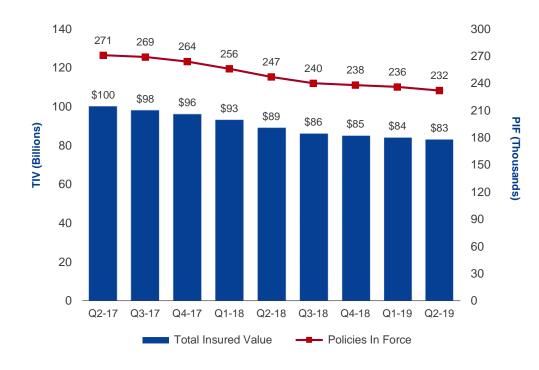
Market dominated by "specialists", with limited national P&C carrier presence

Rank	Insurer	2019 Q1 FL HO DWP (\$ mm)	FL HO Mkt Share (%)
1	Universal Insurance	1,018	11.1
2	Citizens Property Insurance	766	8.4
3	FedNat Insurance	436	4.8
4	Security First Insurance	411	4.5
5	Heritage Insurance	410	4.5
6	American Integrity	316	3.5
7	Homeowners Choice	312	3.4
8	St. John's Insurance	311	3.4
9	First Protective	308	3.4
10	United Services Auto (USAA)	229	2.5
11	Florida Peninsula	227	2.5
12	People's Trust Insurance	221	2.4
13	ASI Preferred (Progressive)	218	2.4
14	Federal Insurance (Chubb)	180	2.0
15	Olympus Insurance	163	1.8
16	AIG Property Casualty	146	1.6
17	Safepoint Insurance	137	1.5
18	USAA Casualty	110	1.2
19	American Traditions	106	1.2
20	Auto Club Insurance	104	1.1
21	Gulfstream Insurance	104	1.1
22	Southern Fidelity	101	1.1
23	Southern Oak	99	1.1
24	Florida Specialty	98	1.1
25	Edison Insurance	96	1.1
	Others	2,507	27.5
	Total	\$9,131	100.0

- Nation's third largest state with 21 million people projected at 26 million by 2030
- \$9.1 billion Homeowners insurance market with strong home construction growth throughout the state
- Highly fragmented market with national players comprising less than 20%, none with higher market share than FedNat
- FedNat's focus is on high quality, well-mitigated homes (built after 1994) – we have ~20% of homes in this class statewide
- With Citizens policies reduced by ~two-thirds since 2011, FedNat has opportunity for incremental organic growth
- AOB reform is a positive development

DISCIPLINED UNDERWRITING DRIVES IMPROVED ECONOMICS

FNIC Homeowners Florida Total Insured Value and Policies In-Force



FNIC Homeowners Florida Market Share



Premiums in Force and % Market Share

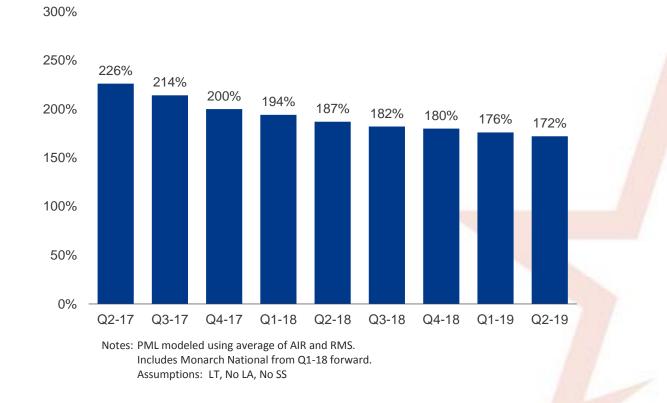
Flat premiums on decreased exposure drives increased profitability

RIGOROUS EXPOSURE MANAGEMENT

Excess-of-Loss Cat Reinsurance

- Even with recent price increase, \$15M lower spend for FNIC and MNIC in '19/'20 versus '17/ '18
- FNIC and MNIC Homeowners ceded premium ratio for catastrophe coverage at 29%
- Same purchasing methodology and level of coverage as preceding years, except lowered 2nd & 3rd event Florida hurricane retention to \$10M for FNIC/MNIC in '19/'20

All States 1-in-100 Year Probable Maximum Loss / In-Force Premium ("PML to Premium")



2019-2020 REINSURANCE STRUCTURE

FNIC / MNIC / MAISON COMBINED

100 year RMS LT+DS RP)

	<u>\$1.3B</u> 190 Yr Florida Only RMS Long Term With Loss Amplification	 Aggregate limit increase Maximum single event of Private market reinsurar Catastrophe Fund protect Reinstatement Premium across multiple events Additional protection red 	overage of approximatence limit increased ~\$15 ction from a smaller FL l Protection and cascadi	B ely \$1.3B 50M due to less Flo book ng structure facilit	ate coverage
\$1.275B xs \$27M Catastrophe Excess of Loss Reinsurance (Including FHCF Coverage)	 Hurricane Irma: \$789.0M (63 yr RT) Ultimate loss estimate Multiple Events 2004*: \$448M (30 yr RT Recast Event: RMS v17 & AIR v5 average 	 hurricane retention to \$ Partnered with reinsured have fully collateralized REII 	10 million from \$22 mil rs with an A.M. Best or \$	lion per event. S&P rating of "A-" al obligations in de	or better, or tha
	Multiple Events 2005** : \$670M (57 yr R Recast Event: RMS v17 & AIR v5 average		sanceRe-	EVERESN.	
	Hurricane Michael: \$404M (23 yr RT) Ultimate loss Estimate	FIDE		Endurance	
	 ► <u>Hurricane Andrew</u>: \$319M (19 yr RT) ► <u>Hurricane Wilma</u>: \$203M (10 yr RT) 	CHI	PartnerRe	NEON	
	▶ <u>Hurricane Matthew:</u> \$52M (5 yr RT)	Ø	₽ \$ ¹ / ₂ Arch	Munich RE 萋	
Company Retention - \$27M (\$20M FNIC + \$2M MNIC + \$5M Maison) with 2 nd /3 rd Event: \$10M per event for Florida Only (FNIC/MNIC)	*2004 Events: Charley, Frances, Ivan & Jeanne **2005 Events: Dennis, Katrina, Rita & Wilma	LLO	YDS TransRe		
1 st Event Florida (\$926M, 9/30/19P 100 year RMS IT+DS RP)	Structure based on FHCF limit at time of purch Event losses are combined FNIC + MNIC + Mais				FEDINAT

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DISCIPLINED UNDERWRITING APPROACH

HIGH-QUALITY BOOK

Properties with more advanced wind/hurricane mitigation features and lower All Other Peril (non-catastrophe) losses

RATE DISCIPLINE¹

Rates on every policy are a function of FNIC's historical loss experience, concentration of risk, expenses and current market conditions

PROVEN MODEL

Generalized Linear Model ("GLM") used to derive pre-quote pass/fail position based on each risk's associated expenses, CAT and non-CAT exposure, cost of capital and risk concentration:

- Manual reviews of every bound risk to ensure accuracy of information
- Regulatory approved use of our GLM-based analytics to provide a layer of pre-binding portfolio optimization management

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PRUDENT EXPANSION

Business written by MNIC utilizes a similar disciplined approach as its policies are also underwritten by FedNat Underwriters ("FNU"), the Company's wholly owned MGA

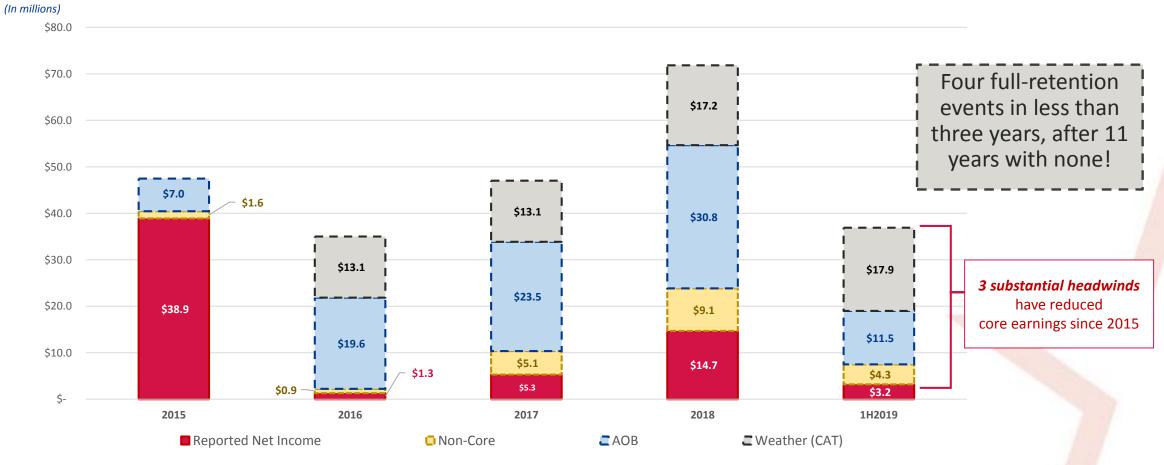
FedNat's meticulous underwriting approach allows it to manage current exposures while profitably underwriting new risks

AOB REFORM!

Florida AOB reform took full effect on July 1, 2019 – long-overdue reform will restore rationality to Florida HO market. Reform combined with our AOB mitigation strategy expected to meaningfully benefit our performance.

- AOB has been a major drag on the Florida HO market as vendors and attorneys gamed the claims process, driving up costs for all homeowners across the state
- Provisions and limitations in the new legislation will reduce inflated claims, which will lower premiums for homeowners over time, reduce reinsurance costs for primary carriers, and return the industry to a more rational claims process
- FedNat is well-positioned to benefit from this legislation. Our prior efforts to mitigate AOB risk helped us
 achieve aggregate 21+% compounded state-wide average homeowners rate increase since 2016, including 4.6%
 rate increase that took effect in April 2019
- Citizens Property Insurance Corporation recently reduced their rate increase by 5.9% points from an original 8.5% request to a 2.6% request as a result of Florida's recent AOB reform legislation

CORE EARNINGS POWER...MASKED BY HEADWINDS

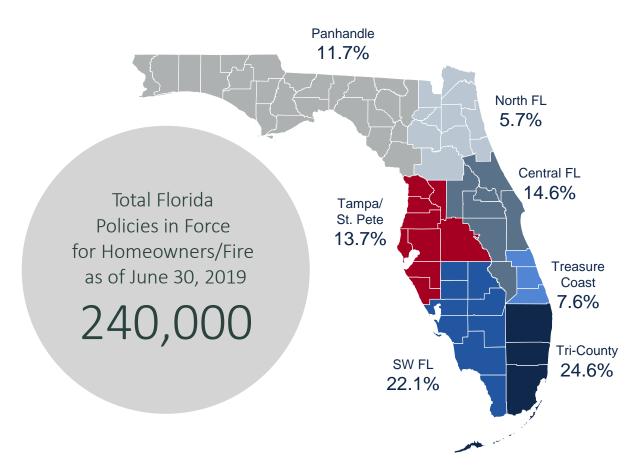


AOB alone has reduced net income by over \$90 million since 2015

POSITIONED FOR EARNINGS GROWTH

BROADENING FLORIDA PENETRATION

FedNat – Florida Market for Homeowners

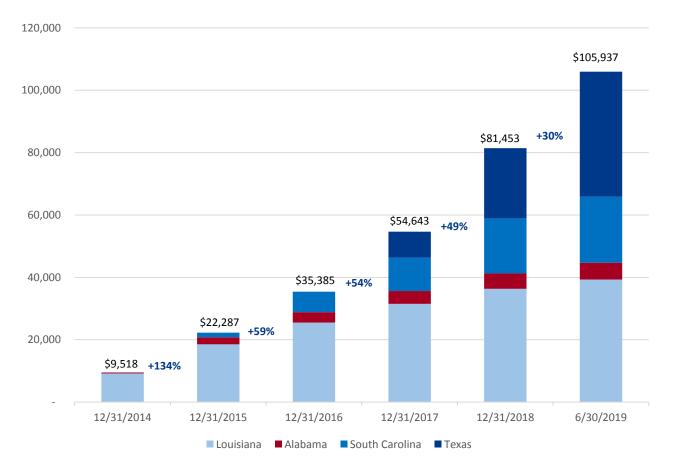


- Statewide offering of HO3, HO6, HO4 and DP3 Forms
- Risk management through utilization of both analytics and geographic exposure management
- Distribute through independent retail partner agents and national carrier affinities
- Managed catastrophe exposure by ceding risk through reinsurance treaties

EXECUTING ON NON-FLORIDA MARKET OPPORTUNITY

FedNat Non-Florida In-Force Premium

\$ in thousands



- FedNat's non-Florida book has increased by \$96.4M of premium since 12/31/2014 with the help of MGU Partner
- Gaining market share in Texas, Louisiana, South Carolina and Alabama

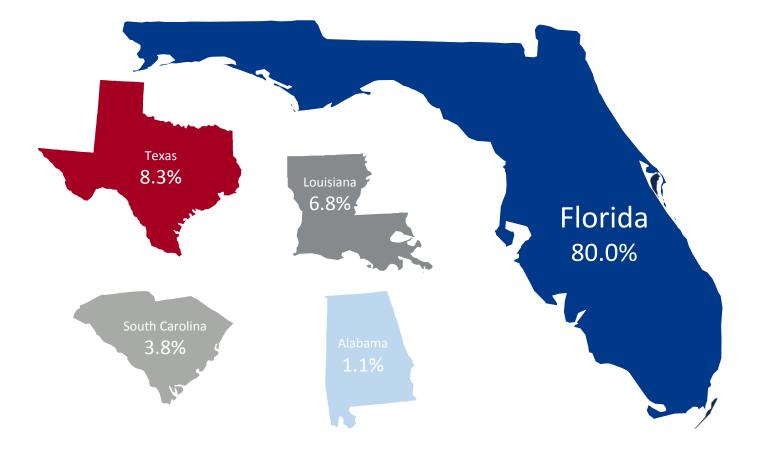
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• 61,000 policies in-force

COASTAL STATE MARKET EXPANSION - HOMEOWNERS

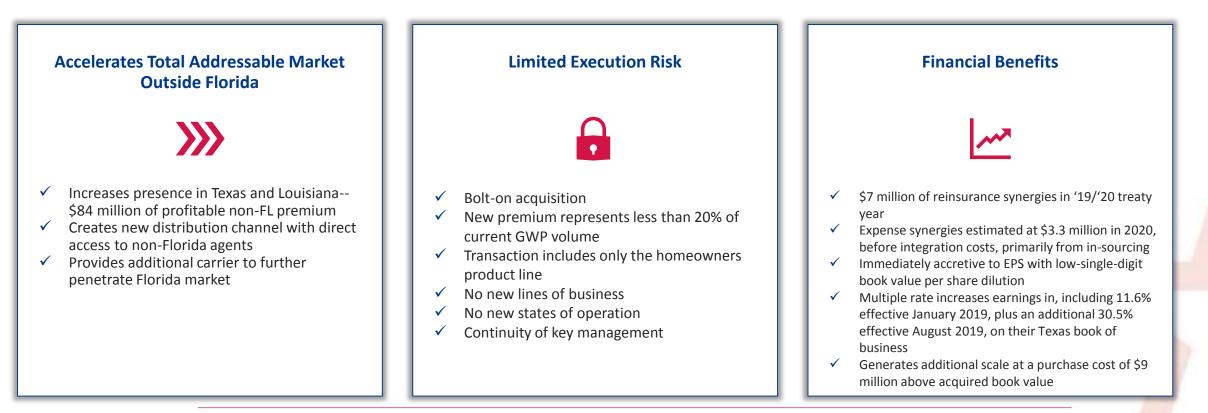
FedNat In-Force Policy Counts - Regionally



- Limited to Gulf and Atlantic coastal states offering P&C policies
- Focus on hurricane zones
 1 and 2 where need is greatest
- Leveraging best practices developed over our 25+ years of experience
- Organic non-Florida growth via voluntary business distributed through partner managing general underwriter and national carrier affiliations

MAISON ACQUISITION SUMMARY



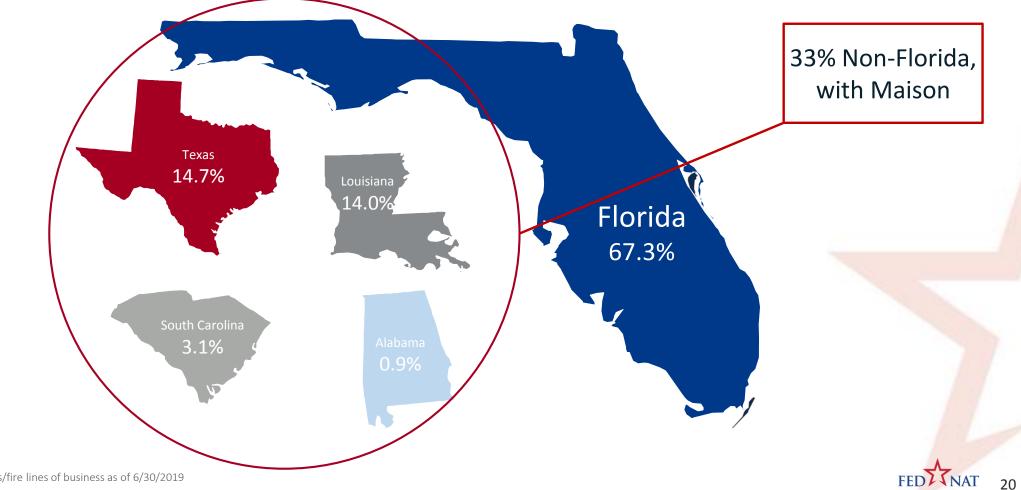


Strategic acquisition that accelerates our earnings growth strategy, on track to close in December of 2019.

Synergies alone drive 10%+ ROE on purchase price.

COASTAL STATE MARKET EXPANSION – WITH MAISON

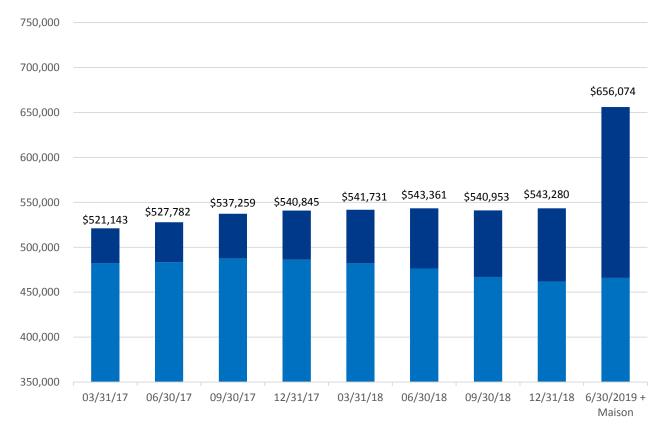
FedNat and Maison In-Force Policy Counts - Regionally



FLORIDA & NON-FLORIDA PREMIUM TRENDS

FedNat In-Force Premium

(In thousands)

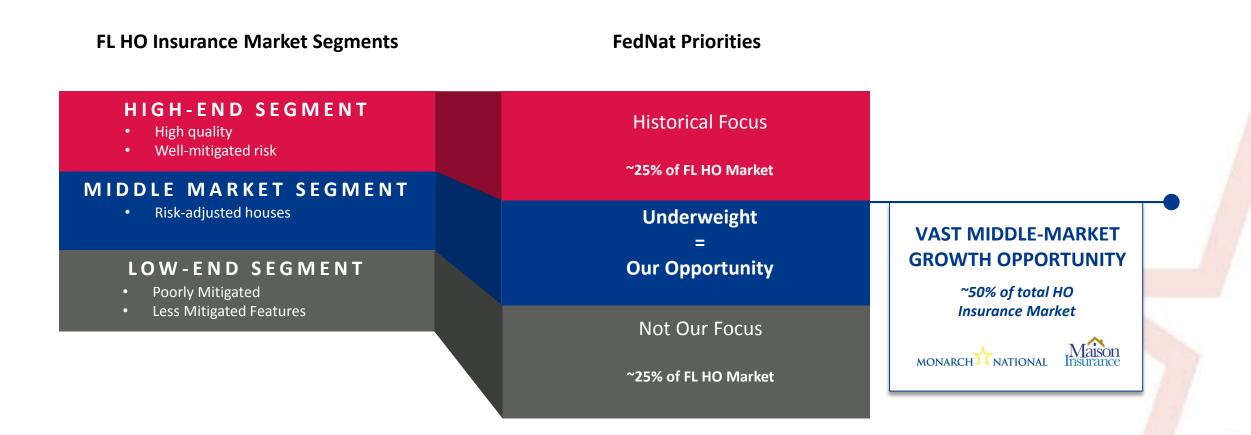


- Premium mix shifting to non-Florida.
- Non-Florida growth has offset aggressive exposure management in the Florida book of business.
- Avg. Premium in the Florida book of business has grown over the past 2 years.
- Maison's book will add \$84.2M of non-Florida premium to FedNat's current book, an increase of 79%.

Note: 6/30/2019 annualized figures include Maison for illustrated purposes, the Maison deal is expected to close by the end of 2019.

Florida Non-Florida

MIDDLE MARKET OPPORTUNITY



FINANCIAL OVERVIEW

RECENT FINANCIAL & OPERATING HIGHLIGHTS

(in thousands)	2Q18	3Q18	4Q18*	1Q19**	2Q19***
Income Statement Data:					
Gross Premiums Written	\$166,734	\$139,022	\$127,613	\$132,233	\$169,170
Net Premiums Earned	83,557	98,493	91,098	88,784	92,306
Net Investment Income	2,978	3,137	3,402	3,710	4,259
Net Income (Loss)	8,820	7,950	(9,305)	(3,865)	7,110
Diluted Earnings Per Share	0.69	0.62	(0.73)	(0.30)	0.55
Adjusted Operating Income	9,103	7,360	(4,937)	(2,394)	5,666
Adjusted Operating Income Per Share	\$0.71	\$0.57	(\$0.39)	(\$0.19)	\$0.44
Balance Sheet Data:					
Cash and Investments	532,084	518,395	515,948	569,423	611,522
Shareholders Equity	215,028	222,936	215,259	217,916	230,785
Book Value per Share	\$16.89	\$17.45	\$16.84	\$16.98	\$17.96
Financial Ratios:					
Net Loss Ratio	56.9%	63.4%	79.4%	75.3%	70.8%
Net Expense Ratio	42.1%	36.9%	38.9%	38.9%	30.7%
Net Combined Ratio	99.0%	100.3%	118.3%	114.2%	101.5%

* Impact from Hurricane Michael was \$23 million, pre-tax, and approximately \$17.2 million, after-tax.

** Impact from the Brevard County hail storm was \$18.7 million, pre-tax, and approximately \$14.0 million, after-tax.

*** Impact from 12 PCS weather events was \$9.3 million, pre-tax, and approximately \$6.9 million, after-tax.

Q2 NOTES/HIGHLIGHTS

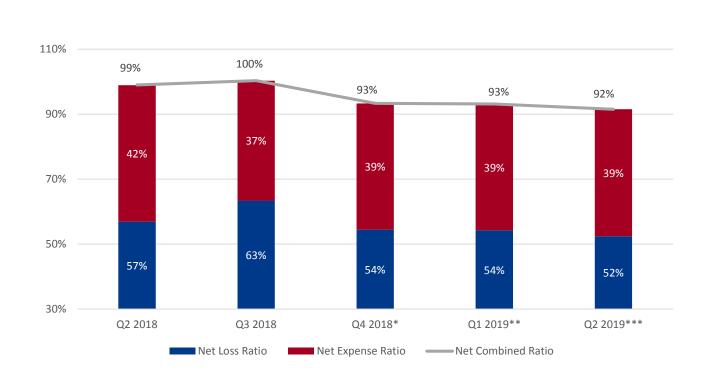
 Strong adjusted operating income result of \$0.44 per share despite twelve catastrophic weather events impacting Texas, Louisiana and other states.

• Net earned premiums increased 10% over 2Q18 driven by lower catastrophe reinsurance spend and strong non-Florida premium earned growth (up 57%).

- \$9.3 million of claims from severe weather represents 10 points on combined ratio and \$0.54 per share, after-tax.
- Annualized ROE of 10.1% in Q2 excluding investment gains—*almost 17%, excluding PCS Event # 1927*.
- Ongoing contribution from \$6 million in staff savings.
- Holding company liquidity of \$115 million as of June 30.



IMPROVING EX-CAT UNDERWRITING PROFITABILITY



Steady improvement in net combined ratio for the last four quarters, ex-weather; Stable net loss and expense ratio

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* Excludes Hurricane Michael, which impacted the net loss and combined ratios by 25 points.

130%

- ** Excludes the Brevard County hail storm, which impacted the net loss and combined ratios by 21 points.
- *** Excludes 2Q PCS events, which impacted the net loss ratio by 18 points and the combined ratios by 10 points.

RESULTS BY LOB: EXIT FROM NON-CORE LINES CONTRIBUTING TO EARNINGS IMPROVEMENT

(In thousands)

		Q2	2018			Q1 2	2019**		Q2 2019***			
	НО	Auto	Other	Consolidated	но	Auto	Other	Consolidated	НО	Auto	Other	Consolidated
Total Revenue	\$85,474	\$3,374	\$6,927	\$95,742	\$93,651	\$20	\$7,526	\$101,197	\$97,299	\$3	\$7,999	\$105,301
Costs and expenses:												
Losses and loss adjustment expenses	42,617	1,932	3,021	47,570	63,330	844	2,665	66,839	62,482	1,208	1,650	65,340
All other expenses	31,566	1,691	2,899	36,156	32,227	85	7,284	39,596	26,772	66	3,418	30,256
Total costs and expenses	74,183	3,623	5,920	83,726	95,557	929	9,949	106,435	89,254	1,274	5,068	95,596
Income before income taxes	11,291	(282)	1,007	12,016	(1,906)	(909)	(2,423)	(5,238)	8,045	(1,271)	2,931	9,705
Income taxes	2,861	(71)	406	3,196	(483)	(230)	(660)	(1,373)	2,039	(322)	878	2,595
Net income	8,430	(211)	601	8,820	(1,423)	(679)	(1,763)	(3,865)	6,006	(949)	2,053	7,110
Net loss attributable to noncontrolling interest	-	-	-	-	-	-	-	-	-	-	-	
Net income attributable to FNHC shareholders	8,430	(211)	601	8,820	(1,423)*	(679)	(1,763)	(3,865)	6,006	(949)	2,053	7,110
Adjusted operating income	\$8,828	(\$200)	\$475	\$9,103	(\$1,387)	(\$679)	(\$328)	(\$2,394)	\$6,020	(\$949)	\$595	\$5,666

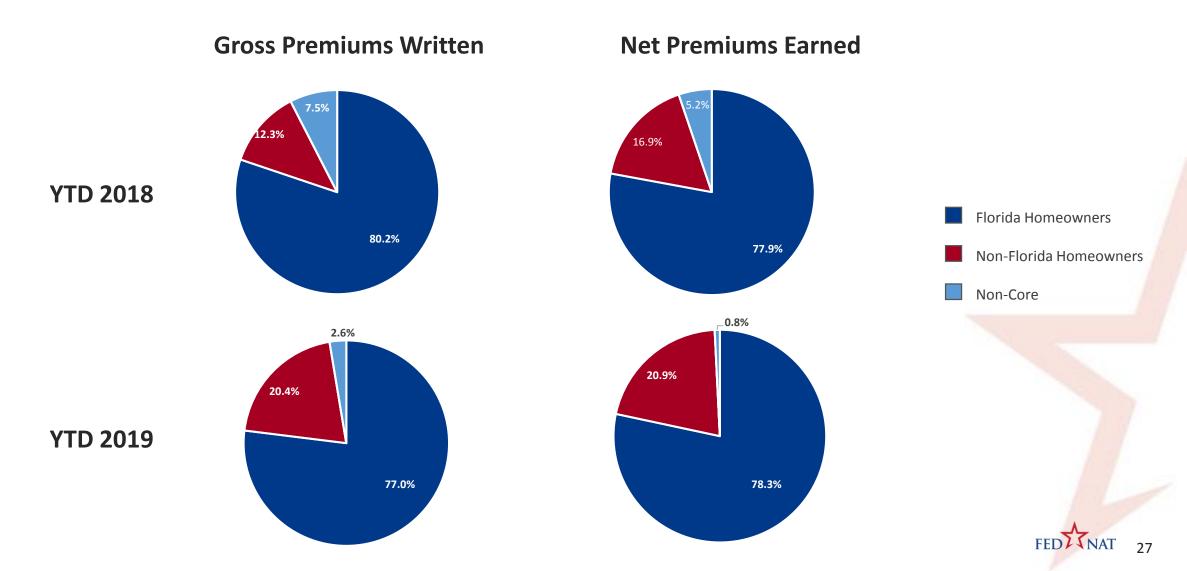
Excluding catastrophe weather, Homeowners earned \$12.9M in 2Q19.

* The "Other" line of business primarily consists of our commercial general liability and federal flood businesses, along with corporate and investment operations.

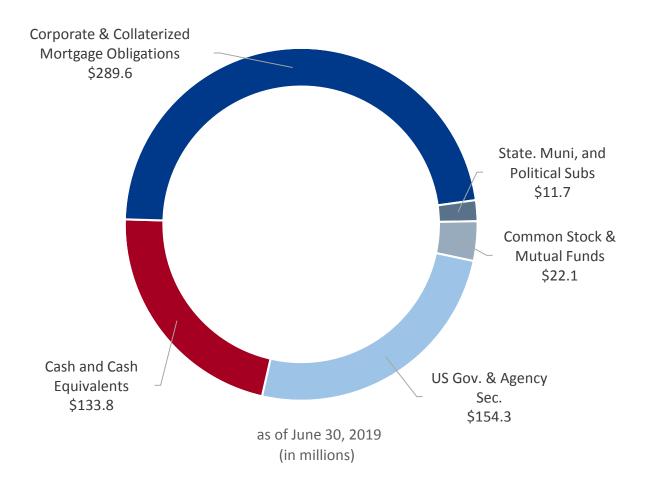
** The Brevard County hail storm impacted 1Q19 losses by \$18.7 million, and net income by approximately \$14.0 million.

*** PCS weather events increased 2Q19 losses by \$17 million, benefited expenses by \$8M and decreased net income by approximately \$6.9 million.

FAVORABLE PREMIUM COMPOSITION



INVESTMENT PORTFOLIO COMPOSITION



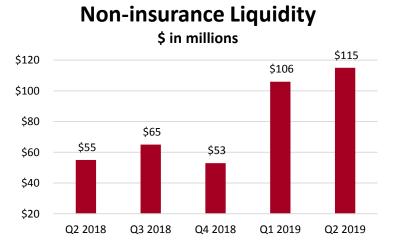
- Designed to preserve capital, maximize after-tax investment income, maintain liquidity and minimize risk, across a range of economic scenarios
- As of 6/30/2019, 98.4% of the Company's fixed income portfolio was rated investment grade
 - Average duration: 3.76 years
 - Composite rating: A- (S&P Composite)
 - YTM: 2.71%
 - Book yield: 3.30%
- Historical total returns on cash and investments as of 6/30/2019

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- 1 Year: 6.57%
- 2 Years: 3.48%

LIQUIDITY & LEVERAGE

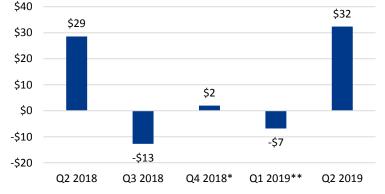


Debt/Capital 35% 31.1% 29.9% * 30% 25% 20% 17.1% 17.1% 16.6% 15% 10% 5% 0% Q2 2018 Q3 2018 Q4 2018 Q1 2019 Q2 2019

Financial Leverage

* Closing of the Maison transaction expected to decrease the debt to capital ratio by 2 points.

Cash Flow from Operations \$ in millions



* Impacted by Hurricane Michael. ** Impacted by Brevard County Hail Storm.

Underwriting Leverage NPE/Equity



CORE EARNINGS POWER

(In thousands)

	Pre-Tax	After-Tax
2Q19, as reported	\$9,705	\$7,110
Exclude:		
Catastrophe weather	9,300	6,943
Non-core adverse development	2,100	1,568
Investment gains	(1,955)	(1,460)
Earnings Power	\$19,150	\$14,161

2Q19 earnings power drives core business ROE of almost 25%

Note: Once fully earned, the benefit of the April 2019 4.6% rate increase will exceed the higher cost of our catastrophe reinsurance program that took effect July 1, 2019.

EARNINGS GROWTH DRIVERS

- Expected increase in homeowners gross earned premiums
 - 4.6% Florida Homeowners rate increase effective April 2019
 - With other 2019 Florida increases, translates to approximately \$20 million of additional annual GEP (once fully earned)
 - Continued strong growth (20%+) in non-Florida gross premiums
- Path to eliminate headwinds from exit of unprofitable non-core business lines
- AOB reform + recent rate increases
- Closing of accretive Maison transaction in December 2019
- Ongoing savings from operating efficiency initiatives
 - \$1.5 million per quarter run rate, or approximately 160 combined ratio bps



Questions?

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